

Finance Leadership Summit 2020

"Zest for Enlightenment"



Changing Face Of Finance - Adversity & Sustainability

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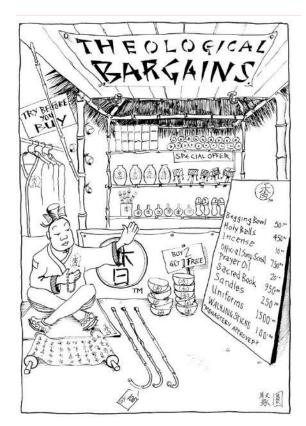
12 February 2020, Dublin





Outline

- Our research
- Smart ledgers ('cause I wuz asked)
- Global financial centres
- Adversity & sustainability



"Get a detailed grip on the big picture." Chao Kli Ning



Z/Yen



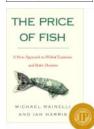






- ◆ Special City of London's leading commercial think-tank
- Services projects, strategy, expertise on demand, coaching, research, analytics, modern systems
- Sectors technology, finance, voluntary, professional services, outsourcing
 - Independent Publisher Book Awards Finance, Investment & Economics Gold Prize 2012 for The Price of Fish
 - British Computer Society IT Director of the Year 2004 for PropheZy and VizZy
 - DTI Smart Award 2003 for PropheZy
 - Sunday Times Book of the Week, Clean Business Cuisine
 - £1.9M Foresight Challenge Award for Financial £aboratory visualising financial risk 1997





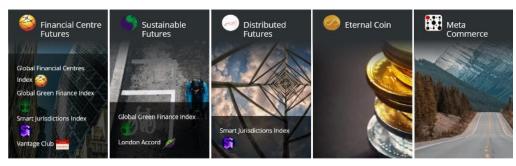




Long Finance

"When Would We Know Our Financial System Is Working?"

This is the question underlying Long Finance's goal to improve society's understanding and use of finance over the long-term. In contrast to the short-termism that defines today's economic view, the Long Finance time-frame is roughly 100 years.



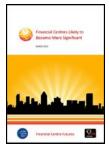


Recent Research













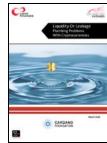






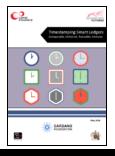
















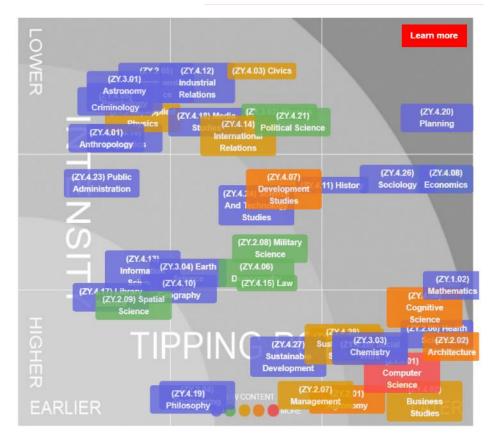




More Perspectives

(ZY.2.09) Spatial Science

- [New] Remote sensing-based measurement capabilities will: technology.
- . The global radiation hardened electronics market is expected to with due to factors such as the increase of space missions and developing navigation, science, space exploration, and remote sensing.
- · As Isro focuses on outer space missions to the Moon, Mars, Venus an two years, it will increasingly depend on the private sector to build ar satellites.
- . The quality of the Philippines's agriculture data will improve with the
- · Remote Sensing for Earth Observation will become a scientific
- · India and France will cooperate in remote sensing of earth using s
- · Iran will launch Soha, a remote sensing satellite, into orbit within
- India's PSLV will launch its Cartosat 2 ER high-resolution Earth (Satellite Technology Ltd. of the United Kingdom.
- · Utilization of resources found on the Moon and near-Earth asteroids
- · A new generation of remote sensing information with higher spatia
- · The increasing use of CubeSats for earth observation and remote
- · Based on application, the SATCOM equipment market for space 2025.
- · Remote sensing could greatly contribute to measuring progress to information in various wavelengths, which facilitates the monitoring
- · Continuous advancements in electronic satellite equipment, for insta
- growth of the market during the forecast period, 2018-2023.
- . In the year ahead, the foodservice landscape will evolve, driven by inc

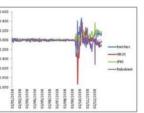


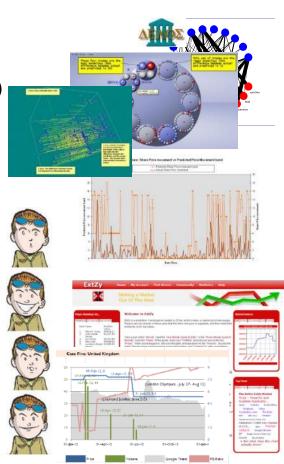


Z/Yen Fintech Research

- Distributed Futures (2015-present)
- Mutual distributed ledgers (1995-present)
- LIBOR and FX surveillance (2007-present)
- PropheZy and VizZy automation & visualisation of compliance monitoring (2002-present)
- Prediction markets and bubbles (1998present) – <u>www.extzy.com</u>
- Market intelligence Ministry of Defence, e.g. Vision 2020 (1994-present)
- Avatars for Big Data (2010-2012)
- Financial £aboratory Club visualising risk (1997-1998)









Simultaneity

United States Patent [19] Ehrsam et al. [54] MESSAGE VERIFICATION AND TRANSMISSION ERROR DETECTION BY **BLOCK CHAINING** [75] Inventors: William Friedrich Ehrsam, Hurley; Carl H. W. Meyer, Kingston; John Lynn Smith; Walter Leonard Tuchman, both of Woodstock, all of N.Y. [73] Assignee: International Business Machines Corporation, Armonk, N.Y. [21] Appl. No.: 680,404 [22] Filed: Apr. 26, 1976 Int. Cl.² H04L 9/02 [52] U.S. Cl. 178/22 340/146.1 AL [56] References Cited U.S. PATENT DOCUMENTS 3.657.699 Rocher et al. 178/22 3,725,579 4/1973 Sturzinger 178/22

Primary Examiner—Samuel W. Engle Assistant Examiner—S. A. Cangialosi Attorney, Agent, or Firm—Edwin Lester

[57] ABSTRACT

A message transmission system for the secure transmission of multi-block data messages from a sending station to a receiving station.

[11]

[45]

4,074,066

Feb. 14, 1978

The sending station contains cryptographic apparatus operative in successive cycles of operation during each of which an input block of clear data bits is ciphered under control of an input set of cipher key bits to generate an output block of ciphered data bits for transmission to the receiving station. Included in the cryptographic apparatus of the sending station is means providing one of the inputs for each succeeding ciphering cycle of operation as a function of each preceding ciphering cycle of operation. As a result, each succeeding output block of ciphered data bits is effectively chained to all preceding cycles of operation of the cryptographic apparatus of the sending station and is a function of the corresponding input block of clear data bits, all preceding input blocks of clear data bits and the initial input eat of sinh a law bits.

"Included in the crypto graphic apparatus of the sending station is means providing one of the inputs for each succeeding ciphering cycle of operation as a function of each preceding ciphering cycle of operation. As a result, each succeeding output block of ciphered data bits is effectively chained to all preceding cycles of operation..."



A Beautiful Note

So the adds A in the receiver gets: (1) the out put of A in the toansmitter, and (2) the previous input from Persons.) to Afrons). Now Since binosy addition is the same as binasy subtraction (i.e. + 4 - mad) ore the same) the output of Afreceing will be the previous input to A(trans.) from the input to the tours mitter, i.e., It will be the clear or inciphered. The permuter, P, and "decider", D.

John Nash, 1955 - Suggestively (but not definitively) inviting the reader to compare with a bitwise operation diagram for a modern hash function.



Smart Ledgers



7.80%

Stats +

Case Studies +

Products +

The Mutual

Last Geo Timestamps (UTC)

2019-07-10 12:09:23.499213

Timestamps Location Last Stamp Country

Netherlands

Last Stamp City Leiden

Top Countries

New Zealand

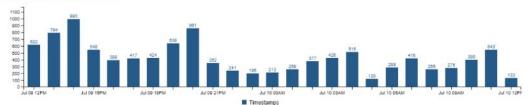
United Kingdom 28.64% United States 22,46% Netherlands 11.04% Australia 7.97% Total Geo Timestamps Total Cities Geo Timestamp Rate Total Countries 10697 306 47 0.1238 in last 24 Hours in last 24 Hours in last 24 Hours per second







Activities in last 24 hours



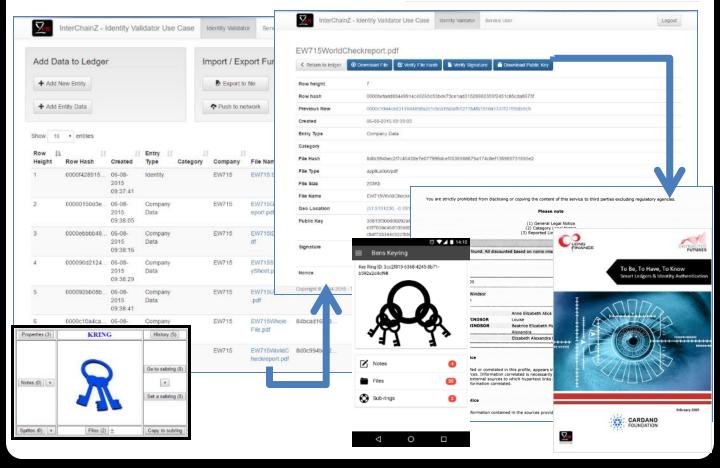


'Internet of Record'

9							
Privacy	Consumer Financial	Securities Trading	Tra	vel	Government Services	E-Commerce	
	Logic Access Control Physical Access Control						
	Domain-Specific Permission Libraries						
Deontic Logic API							
Deontic Logic Translation Engine							
Smart Ledgers – Internet of Record							
TCP/IP – Internet of Communications							
Underlying Computing Operating System (e.g., Linux, iOS, MacOS, Windows)							
· · · · · · · · · · · · · · · · · · ·							



Real Work Needs Identity





Financial Centre Research

























































A Global Phenomenon













FINANCIAL NEWS







ةيملاعلا ةيلاملا زكارملا رشؤم

Índice de Centros Financieros Globales Indice dei Centri Financieri Globali Indice Globale Centri Finanziari Indice des Centres Financiers Globaux

世界的な金融

センターインデックス

Σφαιρικός οικονομικός κεντρικός δείκτης Глобальный индекс финансовых центров Wskaźnik Globalnych Finansowych Centrów

Индекс на Световните Финансови Центрове Goelydh Nírnaeth Arnoediad Blebithar

Globaler Finanzzentrenindex

全球金融中心指数



CITY A.M.

Shanghai Daily

Bloomberg



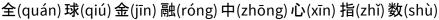








THE BUSINESS TIMES







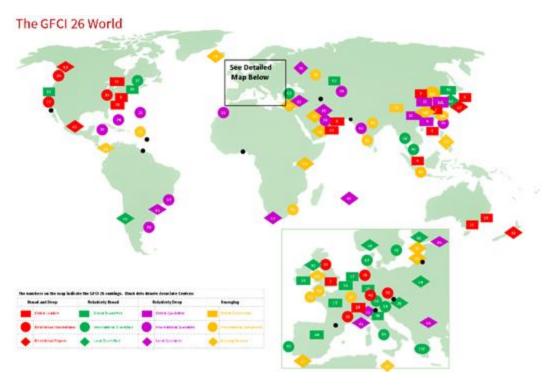
Factor Assessment Indices

- Combine perception data with hard data using advanced statistical modelling
- Individual assessments of financial centres are associated with the hard data for that centre
- We can then predict how the individual would rate other financial centres based on their profile



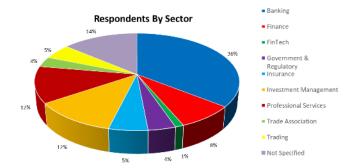
The GFCI World

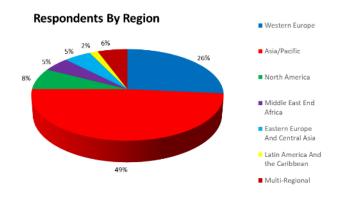
104 Centres In GFCI 26 Plus Ten Associate Centres





GFCI 26 Respondents







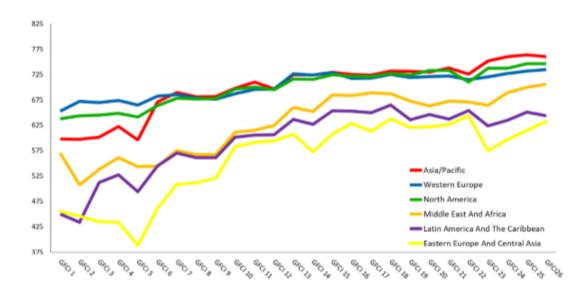
Top 25 Centres

Centre	GFCI 26		GFCI 25		Change in	Change in
Centre	Rank	Rating	Rank	Rating	Rank	Rating
New York	1	790	1	794	0	▼ 4
London	2	773	2	787	0	▼ 14
Hong Kong	3	771	3	783	0	▼ 12
Singapore	4	762	4	772	0	▼ 10
Shanghai	5	761	5	770	0	▼9
Tokyo	6	757	6	756	0	1
Beijing	7	748	9	738	A 2	▲ 10
Dubai	8	740	12	733	A 4	A 7
Shenzhen	9	739	14	730	▲ 5	▲ 9
Sydney	10	738	11	736	1	▲ 2
Toronto	11	737	7	755	▼4	▼ 18
San Francisco	12	736	16	727	A 4	▲9
Los Angeles	13	735	17	724	A 4	▲ 11
Zurich	14	734	8	739	▼ 6	▼ 5
Frankfurt	15	733	10	737	▼5	▼4
Chicago	16	732	20	717	A 4	▲ 15
Paris	17	728	27	699	▲ 10	▲ 29
Boston	18	727	13	732	▼5	▼ 5
Melbourne	19	720	15	729	▼4	▼ 9
Montreal	20	716	18	722	▼2	▼ 6
Casablanca	21	714	22	712	1	A 2
Tel Aviv	22	713	23	710	1	▲3
Guangzhou	23	711	24	708	1	▲3
Vancouver	24	710	19	721	▼5	▼ 11
Luxembourg	25	708	30	691	\$ 5	▲ 17



Regional Comparison

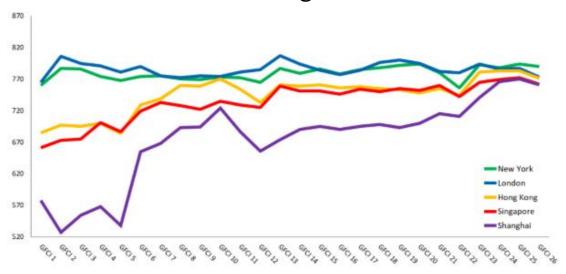
The mean of the top 5 centres in each region is plotted below. North America and Western Europe trailing Asia/Pacific.





Top Five Centres - Ratings

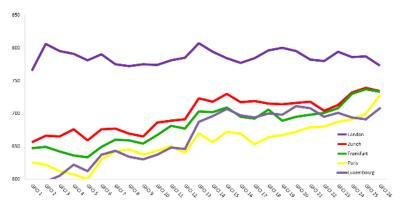
The ratings of the top 5 centres overall is plotted below. Sharp downturn for London, though leading centres all fell in the ratings.





Western Europe

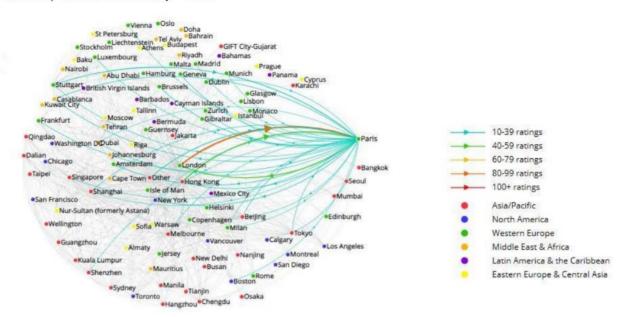
Centre	GFCI 26		GFCI 25		Change in	Change in
Centre	Rank	Rating	Rank	Rating	Rank	Rating
London	2	773	2	787	0	▼ 14
Zurich	14	734	8	739	▼ 6	▼ 5
Frankfurt	15	733	10	737	▼5	▼ 4
Paris	17	728	27	699	▲ 10	▲ 29
Geneva	26	706	28	698	A 2	▲8
Luxembourg	25	708	30	691	▲ 5	▲ 17
Monaco	41	669	33	686	▼8	▼ 17
Edinburgh	29	701	35	674	A 6	▲ 27
Madrid	44	661	37	667	▼7	▼6
Dublin	38	674	38	658	0	▲ 16





People, Who Need People...

Chart 6 | GFCI 26 Connectivity — Paris





FinTech Index

	GFCI 26			
Centre	FinTech Rank	FinTech Rating		
Beijing	1	776		
Shanghai	2	762		
New York	3	759		
Guangzhou	4	753		
Shenzhen	5	752		
London	6	741		
Hong Kong	7	740		
Singapore	8	738		
San Francisco	9	730		
Chicago	10	729		
Sydney	11	728		
Tokyo	12	726		
Los Angeles	13	725		
Washington DC	14	723		
Stuttgart	15	716		
Melbourne	16	713		
Boston	17	711		
Chengdu	18	707		
l'oronto	19	700		
Frankfurt	20	698		



Reputational 'Advantage'

Centre - Top 15	Weighted Average Assessment	GFCI 26 Rating	GFCI 26 Reputational Advantage
Singapore	864	762	102
Qingdao	788	688	100
Stuttgart	748	663	85
Sydney	819	738	81
London	852	773	79
New York	867	790	77
Montreal	787	716	71
Hangzhou	530	459	71
Hong Kong	840	771	69
Shanghai	823	761	62
Tokyo	817	757	60
Zurich	793	734	59
Shenzhen	793	739	54
San Francisco	788	736	52
Melbourne	772	720	52



Reputational 'Dis-Advantage'

Centre - Bottom 15	Weighted Average Assessment	GFCI 26 Rating	GFCI 26 Reputational Advantage
Istanbul	598	641	-43
Mumbai	566	609	-43
Glasgow	570	613	-43
Tallinn	558	605	-47
Mauritius	621	671	-50
Bahamas	542	607	-65
Cyprus	526	595	-69
Busan	592	662	-70
Riga	520	593	-73
Edinburgh	627	701	-74
Sofia	499	594	-95
Nanjing	410	507	-97
Dalian	432	529	-97
Tianjin	420	528	-108
Nairobi	468	590	-122



Dublin Bounce

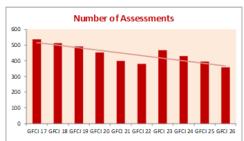


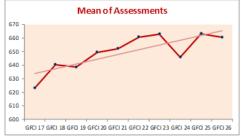


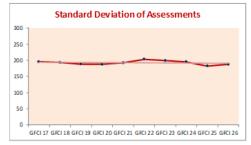
My Dirty Old Town















My Clean Old Town











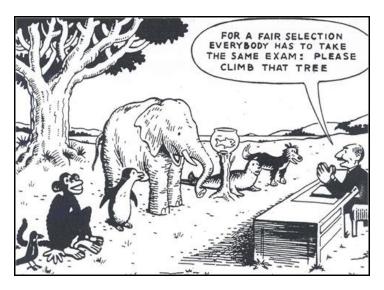


Financial Centre Strength

- You can't be an international centre without international people
- Successful people want to live in successful places
- People want to live in cosmopolitan places and gravitate to clusters
- Reputation is vital:
- "It takes 20 years to build a reputation and five minutes to ruin it."
- Trust is "the glue that holds all relationships together"



Strategy For Success

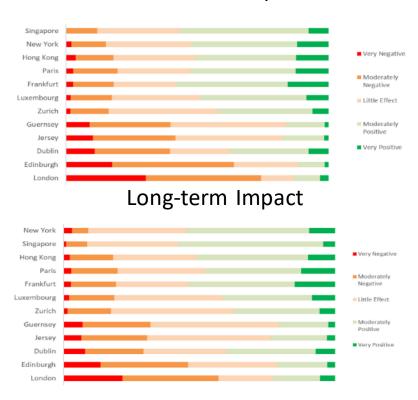


"Treat All Comers Fairly"



Brexit Impact

Short-term Impact





Adversity

- Chinese model
- Regulation US, EU, China
- ♦ GDPR US, EU, China/India
- ◆ Standards loci WTO or Alphabet-soup of Finance
- IT & cyber
- Encryption
- Role of credit in a modern economy future of fractional reserve banking





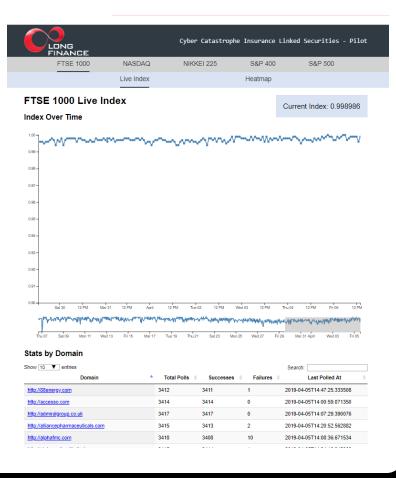
Financial Centre Initiatives

- ♦ Astana arbitration
- Busan building on specialist strengths, e.g. maritime and 'single sign on'
- Caribbean tax, citizenship
- Casablanca old airfield in the city centre
- Dubai a separate delineated zone, a different jurisdiction
- Dublin International Financial Centre, IFS 2020, diaspora, Sustainable Nation, arbitration, leasing
- Jersey active reputation management
- Luxembourg FLAG, green finance
- Berlin FinTech
- Malta leading on EU regulations, citizenship
- Milan finance zone, repeal of FTT, common law, tax holiday for people
- ♦ Seoul a programme of internationalisation
- Guangzhou Maritime Silk road
- Chengdu Overland silk road, relaxing student visa requirements, financial safety/stability industrial park
- Toronto, Montreal, Monaco university and institute leadership, several –financial training institutes
- ♦ Zurich/Geneva women are a great strength in the labour force
- Offshore centres cross-recognition, e.g. legal, can bring business; moving from taxation simplicity to deal facilitation, tourism-led – yachts, safaris, air travel



Cyber-Catastrophe ILS







The Opposite Of Danger Is Taking Risks

- GDPR alignment gold standard
- high-speed broadband and wifi
- open source content
- intellectual property patent indemnities
- IDAX (identity, documentation, agreement exchange) infrastructure
- cyber-catastrophe ILS
- > employee share ownership
- policy performance bonds



"Get a big picture grip on the details."

Chao Kli Ning

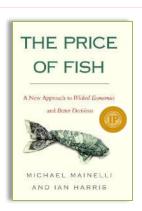


When Would We Know Our Commerce Is Working?



"Get a big picture grip on the details."

Chao Kli Ning



Thank you!

